# WELCOME





## What is Take Root Milwaukee?



- Take Root Milwaukee is a **membership consortium** that formed in 2009 in response to the foreclosure crisis.
- Members focus on all areas of housing and homeownership and work together to promote sustainable homeownership in Milwaukee neighborhoods.
- Work is carried forward by two work groups throughout the year.
  - Education & Advocacy
  - Marketing & Outreach
  - Coming Soon-Realtor Sub-Workgroup

#### > Members include:

- HUD Certified Housing Counseling Agencies
- Financial Institutions and Foundations
- Realtors
- Local and State Government
- Neighborhood Organizations and Nonprofits



#### Take Root Milwaukee Members



Associated Bank
BMO Harris Bank
Chase

CIBC

Freddie Mac

Great Midwest Bank

North Shore Bank

Johnson Bank

PNC Bank

PyraMax Bank

U.S. Bank

Wells Fargo

WHEDA

Wintrust Mortgage

#### HOMEOWNERSHIP SPECIALISTS

ACTS Housing
GreenPath Financial Wellness
Housing Resources, Inc.
United Community Center

#### **CITY OF MILWAUKEE**

Department of City Development
Department of Neighborhood Services

#### REALTORS

Armando Talavera, Talavera Gonzalez Realty

Mary Leach-Sumlin, Any House Realty

Monique Simmons, EXIT Realty Horizons

Omar Ortiz, ReThought Real Estate

Anna Flores, Shorewest Realtors

Karen Taylor, Realty Among Friends

Terrance Patterson, Keller Williams-North Shore

George Calaway, G. Calaway Realty

Jesus Rodriguez, Cherry Home Realty

Bonnie Bruno, Monarch Real Estate & Property Mgmt.

Candace Wenig, Century 21 Affiliated Wauwatosa

Maritza Valentin, Vineyard Real Estate



#### NONPROFIT & COMMUNITY PARTNERS

Clarke Square Neighborhood Initiative
Community First, Inc.

Community Insurance Information Center Ezekiel Community Development Corp. Greater Milwaukee Association of REALTORS®

Riverworks Development Corp.

Havenwoods EDC

Legal Aid Society of Milwaukee

Layton Boulevard West Neighbors

Metropolitan Milwaukee Fair Housing Council

Milwaukee Foreclosure Mediation Program

Milwaukee Christian Center

Milwaukee Habitat for Humanity
Near West Side Partners, Inc.

Revitalize Milwaukee

United Methodist Children's Services (UMCS)

WI Partnership for Housing Development

#### <u>What We Do</u>



We provide Milwaukee homeowners of today and tomorrow with the best way to firmly take root in their homes and neighborhoods.

We do this by connecting the community to trusted resources for people to Buy, Keep and Fix a home, maintaining a network of credible members who can guide individuals and families through all phases of homeownership, and passionately supporting the vitality and growth of all Milwaukee neighborhoods and residents.



## **BENEFITS of Membership**



- Belong to an established network that can help with referrals, idea-sharing, meeting CRA goals and program/product promotion
- > Receive regular promotion of your programs, products, and events
- Get connected to first-time and interested home buyers through events and direct referrals
- Receive timely education through quarterly member meetings and roundtables
- Ability to table and present at member-only citywide community outreach and educational events

## **2019 Education Highlights**



- Hosted Quarterly Meetings that provided members with information and updates on:
  - Housing Market trends (GMAR)
  - Home repair products, utilization trends and gaps
  - Home Mortgage Disclosure Act (HMDA) 2018 data analysis
  - Community Reinvestment Act threats and opportunities (MMFHC)
  - City of Milwaukee's HUD Consolidated 2020-2024 Plan
  - Insurance Industry update from Community Insurance Information Center
  - New purchase/rehab lending product from WHEDA
  - Milwaukee Homeless Veterans Initiative-Ways to get involved



## **2019 Event Highlights**



TRM members host 2 homeownership fairs

#### Spring Fair-Harambee Neighborhood

- √ 80 attendees looking for homeownership resources
- ✓ 30 potential new homebuyers were educated on credit readiness and the home buying process.
- √ 30 of the attendees went on a homes tour of properties that were for sale in the surrounding neighborhoods.

#### Summer Fair – Clarke Square and Muskego Way Neighborhoods

- √ 50 attendees looking for homeownership resources
- ✓ 30 potential new homebuyers were educated on credit readiness and the home buying process.
- √ 30 of the attendees went on a homes tour of properties that were for sale in the surrounding neighborhoods.



# **2019 Event Highlights**





















## **2018 Annual Report Highlights**





CREATED



8,300+

COUNSELED



INDIVIDUALS SERVED





163 FORECLOSED HOMES SOLD





396+

INDIVIDUALS RECEIVED

POST-PURCHASE COUNSELING





388+
FORECLOSURES
PREVENTED

\$388,000+ IN PROPERTY TAX REVENUE PRESERVED





\$1.2 MILLION+
DISPERSED IN
HOME REPAIR DOLLARS



680+
HOMEOWNERS ASSISTED
WITH HOME REPAIRS



\$4 MILLION+
LEVERAGED IN ADDITIONAL
HOME REPAIR INVESTMENTS









## Become a Take Root Milwaukee Member!



# Joining is easy!

- 1. Fill out the short application

  Available Here --> TRM Membership Application
- 2. Submit for review and approval by the Take Root Milwaukee Resource & Oversight Committee
- 3. Start enjoying the network and its benefits!



Call or email, or text Johanna Jimenez (UEDA) with any questions!

Office (414) 562-9904, Mobile (414) 841-5028 or johanna@uedawi.org

Take Root Milwaukee Hotline: 414-921-4149

Website: www.takerootmilwaukee.com



